



Universal Consultants JLT

Headquartered in Dubai, Universal Consultants JLT is a leading business advisory firm offering holistic solutions in multiple domains to help our clients do better businesses in United Arab Emirates. We provide tailored and customized solutions to meet your exact requirements.

As a business consultant, we have an excellent understanding of the local culture and business networks in the UAE, and help you make more informed decisions and realize your business goals by unleashing your full potential in the projects that you undertake.

Setting up a business is always a crucial decision and we help you take the right decision at the right time. With our assistance and professional service we help you make the best of your time, effort and money.

Our Objectives and Goals:

Universal Consultants JLT knows the potential of UAE as a trade and commerce hub and we aim to promote it in the international market and assist our clients to do successful business in this dynamic area of the Middle East.

We have a total experience of 25 years in the industry and help our clients through a wide range of strategic, operational, development and performance evaluation consulting services. From company formation, business set up and management to expansion of business centers and recruitment of right people, we guide you at every step of your business growth in the UAE.

Doing business in the UAE

The United Arab Emirates is situated in the East of the Arab world. It overlooks the Gulf of Oman to the East and the Arabian Gulf to the North. The Arabian Gulf and Gulf of Oman are linked by the Straits of Hormuz.

The laws and regulations that govern foreign investment in the United Arab Emirates are largely conducive to foreign investment. Although important tariffs in the UAE stand at 5 percent, more than 75 percent of imports still enter the country duty-free, and there are no tariffs on exports. Each Emirate has its own customs authority, while a national committee formulates general policies.

Dubai, the commercial hub of UAE has attracted investment by setting up tax-free zones, including a financial services business park. It also opened up its real estate sector to foreign investment in 2002. The UAE stood fifth globally in the 'freedom to trade internationally' category, as compared to ranks of 18 and 25 secured by Germany and the US, respectively.

Petroleum dominates the economy of the UAE and major industrial development is also petroleum related. However, to diversify the economy and attract investment in terms of expertise and capital, the



governments in individual Emirates - Dubai, Ras Al Khaimah, Abu Dhabi, Fujairah, Ajman, Sharjah, and Umm al Quwain - seek to provide an attractive business environment. Some of the principle features of economic and business environment in the UAE include:

- A coordinated infrastructure that provides all essential utilities to major business centers
- Virtual absence of taxation
- Well structured financial sector with no exchange control regulations
- Free Trade Zones to ensure ease of registration and efficient operating
- Attractive social environment including modern educational, medical and recreational activities

The ideal location of the country, its long coastline, its natural beauty, good connectivity with rest of the world, the literacy level and hospitality of its people are some of the factors that augur well for its continued growth.

With Universal Consultants JLT you can make the most of this environment and establish dynamic business entities in the UAE. If you aim to start a business in one of UAE's Free Zones, we will provide you required guidance and support to make the beginning in the right direction. We aim to leverage our credentials as authorized business consultant for business set up services in Dubai and other UAE free zones including Jebel Ali Free Zone, Ras Al Khaimah, Hamriya, DMCC and Ajman Free Zone. The seasoned professionals at Universal Consultants JLT help you avail the best business opportunities available in Dubai and rest of UAE market today. Experience in different business domains has given us the ability to set up companies in industries such as construction, real estate, gold and diamond trade, automobiles, media, hotels & restaurants, trade & tourism, hypermarkets, and general trade among others.

Our services do not stop with company set up. We also help you adopt compatible information systems and technology, recruit the right staff and implement effective marketing strategies for the expansion and growth of your business.

Assistance for business set up in UAE Freezones

UAE free zones are among the strong wheels that drive this country's economic growth. They attract huge foreign investments, create thousands of jobs and facilitate the needed technology transfer into the country. Together, the free zones account for more than half of UAE's non-oil exports and underpin the country's ranking as the third most important re-export centre in the world.

An independent Free Zone Authority governs each free zone and issues licenses for operations in the area. Universal Consultants JLT helps you to acquire license:

- To register a new company in the form of a Free Zone Establishment / Free Zone Company, and
- To establish a branch or representative office of a parent company based within or outside the UAE.

Once a legal presence has been established in a free trade zone, we also help you to lease premises or



land and acquire an operating license from the FZA.

Business set up in Jebel Ali Free Zone, Dubai

The Jebel Ali Free Zone was established in 1985 by the Government of Dubai, and now covers over 100 square kilometers constructed around the largest man-made port in the world. This UAE free zone includes offices, warehouses and storage facilities for all kinds of goods, and a container port with 70 berths. With the introduction of the Regulations for Jebel Ali Free Zone Offshore Companies on 15 January 2003, international business community can establish offshore entities at JAFZ, in line with other international offshore jurisdictions.

Universal Consultants JLT will assist you to obtain a license and get your offshore company registered in the Jebel Ali Free Zone. A Jebel Ali offshore company is free to carry out any lawful activity other than banking or insurance business.

Setting up a Dubai offshore company or an off shore company in any other Emirate of UAE calls for excellent understanding of offshore jurisdiction laws. We help you avoid common mistakes while structuring your company and provide you all essential guidance and support for the offshore jurisdiction of your choice.

Business set up in Ras Al Khaimah Free Trade Zone

Since its establishment in 2000, Ras Al Khaimah Free Trade Zone (RAK FTZ) has been one of the fastest-growing free trade zones in the UAE and is home to more than 4,000 active business organizations. Universal Consultants JLT will help you to establish your presence in this region and through us you can easily access and branch into the emerging markets. With the assistance of our team you can enjoy the widest range of facilities and value added services, along with key benefits such as:

- Complete tax exemption
- No curbs on capital and profit repatriation
- Strategic location
- Convenient, modern communication facilities
- Easy access to RAK's airport and sea ports

Besides Jebel Ali Free Zone in Dubai and Ras Al Khaimah Free Trade Zone, we also help you establish your business entities in other prominent UAE free zones including Dubai Cars and Automotive Zone, Gold and Diamond Park, Dubai Airport Free Zone, Dubai Textile City, Dubai Logistics City, Sharjah Airport Free Zone, Fujairah Free Zone, Ahmed Bin Rashid Free Zone, Ajman Free Zone and Abu Dhabi Airport Free Zone among others.

Once we help you to procure a license and establish your presence, our business development services include tender support, legal advisory and project management for all ventures.



How Universal Consultants JLT makes a difference for your business venture in UAE

As an experienced business consultant, Universal Consultants JLT is well versed with the labor laws, taxation policies, financial reporting and auditing regulations, and entry visas and work permits in the UAE. Our team combines its business advisory skills with innovation, creativity and knowledge of local language and culture to develop the best solutions for clients. Universal Consultants JLT diagnoses the issues specific to your business venture and helps you to implement the necessary strategies. We then aim to transfer our own business skills and experience to our clients and ensure sustainable improvement in their business ventures.

If you are looking for financial assistance for your business in the UAE, we will guide you to the right sources for the best deals.

For your UAE business set up, we support you with:

- Conceptualization, optimization and execution of business maintenance plans along with contingency planning requirements
- Development and implementation of integrated logistics support framework
- Market assessment and study on viability of new business strategies in the Middle East
- Development and execution of market penetration strategies
- Development of new business proposals and foreign direct investment
- Technology transfer in business ventures

An in-depth knowledge of laws pertaining to establishment of different companies is essential when you want to start a business in the UAE. There are specific regulations for establishing a general partner company, partnership in commendams, public & private shareholding company, limited liability company, joint venture, and professional company. Universal Consultants JLT team will make it simple for you to make the right decision while choosing your business category and will then help you to proceed with the necessary legal formalities.

Before proceeding with any business set up in UAE you must have excellent local knowledge of the region and should especially look into the existing stage and future prospects of the industry that you will work in. It is also essential to know the strengths of your competitors in the region. We will help you develop a viable business plan that will include a survey of current market conditions and forecasting.

Universal Consultants JLT team can also help you to buy a business for sale in the UAE. This is indeed a simpler process and does not call for huge capital or a partnership in place. You just need to agree on a price and then complete the transfer paperwork - we will support you through the process and also in completing required formalities with the local chamber of commerce of concerned Emirate.

Our services for new business start-ups and existing businesses in the UAE include reviews and development of business plans, sales plans, marketing campaigns and operational implementations. We further help our clients maintain their businesses maintain control all areas of each and every



project, product roll-out, and their sales & marketing campaigns. With each service offered, we will also review key areas to enhance and ensure your long term future success.

We understand how effective management and control of different business activities are crucial to the success of a venture. With extensive experience of managing business relationships in different countries, we will help you build and implement effective project plans in Dubai, Ras Al Khaimah, Abu Dhabi, Fujairah, Ajman, Sharjah, and Umm al Quwain. Our business consultancy services in these Emirates comprise detailed management and operational guidelines as well as ongoing project reporting and review.

If your existing business needs to set up, maintain and run an agent-distribution network for sale of your products and services in the UAE, our team will advise you on the best methodology that can be employed for such jobs. We will also assist you in evaluating, interviewing, recruiting and training new agents and distributors for your products and services. Additionally, we will help you set-up training, certification and support for your existing or new agents and distributors.

To support your strategic and planned business activities, we have a broad range of operational and employee recruitment and training procedures. We can also customize the same to suit your specific business and work environment.

If you are serious about business operations in the UAE, Universal Consultants JLT is there to offer you all support. **Connect with us today to take the first step in the right direction!**



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